

CURRICULUM VITAE
Armando José Garcia Pires
June 2021

Centre for Applied Research at NHH (SNF)

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Nationality: Portuguese; Gender: Male

Specialization Domains: Public Economics, Industrial Organization, Behavioral Economics

Current Position: Senior Researcher at SNF

Education:

- | | |
|---------|---|
| 2005-08 | Post-Doc in Economics: Norwegian School of Economics (NHH) |
| 2001-05 | European PhD in Economics: Technical University of Lisbon (UTL) and University College Dublin (UCD) |
| 1999-01 | European Master in Economics: UTL and University of Antwerp |
| 1993-98 | Graduate Degree in Economics and Business Administration: UTL |

Articles Published in Peer-Reviewed Scientific Journals (English):

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| 2021 | <ul style="list-style-type: none">- Setting goals for keystone habits improves labor market prospects and life satisfaction for unemployed youth: Experimental evidence from Norway
Joint work with Mathias Ekström and Kjetil Bjorvatn
Journal of Economic Behavior and Organization (Forthcoming).- Measuring spillover effects from an entrepreneurship program: Evidence from a field experiment in Tanzania, Joint work with Lars Ivar Oppedal Berge
Journal of Development Studies (Forthcoming).- Fear of Pesticide Residues and Preference for Domestically Produced Strawberries, Joint work with Anna Milford and Nina Trandem
Review of Agricultural, Food and Environmental Studies (Forthcoming). |
| 2020 | <ul style="list-style-type: none">- (De)Industrialization, Technology and Transportation,
Joint work with José Pedro Pontes.
Open Economies Review (Forthcoming).- Content Provision in the Media Market with Single-Homing and Multi-Homing Consumers
Review of Network Economics (Forthcoming).- Gender, Formality, and Entrepreneurial Success
Small Business Economics, 55, 881-900. Joint work with Lars Ivar Oppedal Berge |
| 2017 | <ul style="list-style-type: none">- The Effects of Strategic News Sources on Media Coverage
Information Economics and Policy, 41, 28-35. Joint work with Hans Jarle Kind, and Lars Sørgard.- Capital Taxation and Imperfect Competition: ACE vs. CBIT
Journal of Public Economics, 147, 1-15, Joint work with Kurt Brekke, Dirk Schindler, and Guttorm Schjelderup. |

CURRICULUM VITAE
Armando José Garcia Pires
June 2021

- Media Plurality: Private versus Mixed Duopolies
Journal of Public Economic Theory, 43, 255-283.
- Within-Group Heterogeneity and Group Dynamics: Analyzing Exit of Microcredit Groups in Angola
Oxford Development Studies, 45, 338-351, Joint work with Ivar Kolstad and Arne Wiig
- 2016 - Media Pluralism and Competition
European Journal of Law and Economics, 18, 942–960.
 - How Panama Became a Tax Haven?
Foreign Affairs, Joint work with Guttorm Schjelderup.
 - Brain Drain and Brain Waste
Journal of Economic Development, 40, 1-34.
- 2015 - Competitive in the Lab, Successful in the Field?
Journal of Economic Behavior & Organization, 118, 303-317. Joint work with Lars Ivar Berge, Kjetil Bjorvatn and Bertil Tungodden.
 - Multinationals, R&D and Endogenous Productivity Asymmetries
International Economic Journal, 29, 95-119.
 - Competitiveness-Shifting Effects and the Prisoner's Dilemma in International R&D Subsidy Wars
International Economics, 142, 32-49.
 - Media Plurality, Advertising, and Adaptation of News to Readers' Political Preferences
Information Economics and Policy, 28, 28-38.
- 2014 - Beyond Trade Costs: Firms' Endogenous Access to International Markets
Journal of Industry, Competition and Trade, 14, 229-257.
 - Home Market Effects with Endogenous Costs of Production
Journal of Urban Economics, 74, 47-58.
- 2013 - Spatial Scope of a Modern Transport Technology
Journal of Regional Science, 53, 712-723. Joint work with Pedro Pontes.
 - Media Plurality and the Intensity of Readers' Political Preferences
Journal of Media Economics, 26, 41-55.
 - Can Governments Reverse First-Mover Advantages of Foreign Competitors?
Economics Bulletin, 32, 1521-1530.
- 2012 - International Trade and Competitiveness
Economic Theory, 50, 727-763.
 - R&D and Endogenous Asymmetries between Firms
Economics Letters, 103, 53–156.
- 2009 - Estimating Krugman's Economic Geography Model for the Spanish Regions
Spanish Economic Review, 4, 83-112.
- 2006 - Market Potential and Welfare: Evidence from the Iberian Peninsula

CURRICULUM VITAE
Armando José Garcia Pires
June 2021

Portuguese Economic Journal, 4, 107-127.

Articles Published in Peer-Reviewed Books (English):

- 2016 - Foreign Direct Investments of the BRIC Countries in Norway
in Brennan, L. and Bakir, C. (eds), *Emerging Market Multinationals in Europe*, New York: Routledge.

Articles Published in Peer-Reviewed Journals (Norwegian):

- 2020 - Planer for gode vaner: Et felteksperiment mot arbeidsledighet'
Samfunnsøkonomen, 134(6), 40-50 (2020), Sammen med Kjetil Bjorvatn, Anne Karen Guro Hadland og Mathias Ekström.
- 2017 - *Små dytt for store valg: Kan nudging gi bedre oppmøte til lærerstudiet?*
Samfunnsøkonomen, nr. 3, 46-51, Joint work with Kjetil Bjorvatn and Mathias Ekström.

Previous Positions:

- 2009-10 Invited Professor at University of Agder, Kristiansand, Norway
- 2006-07 Assistant Professor, Norwegian School of Economics, Bergen, Norway
- 2005-06 Post-Doc, Norwegian School of Economics, Bergen, Norway
CEPR Research Training Network: Trade, Industrialization and Development
- 2006-07 Invited Professor at University of Modena
- 2004-05 Pre-Doc, Norwegian School of Economics, Bergen, Norway
CEPR Research Training Network: Trade, Industrialization and Development
- 2003-04 Researcher at Fundação Getulio Vargas, Rio de Janeiro, Brazil
- 2002-03 Researcher at Università di Bologna, Bologna, Italy
- 2000-02 Researcher at University College Dublin
- 1999-00 Researcher University at University of Antwerp, Antwerp, Belgium

Mentions in the Press:

- 2016 "Panama Papers: How did Panama become a tax haven?"
BBC, 5th of March, <http://www.bbc.com/news/world-latin-america-35967590>

CURRICULUM VITAE
Armando José Garcia Pires
June 2021

Research Grants, Fellowships and Awards:

- 2005-06 Fundação para a Ciência e Tecnologia: Post-Doctoral Grant
- 2003-04 Alfa Research Fellowship at Fundação Getulio Vargas (Rio de Janeiro)
- 2002-03 Fundação Calouste Gulbenkian: Research Grant at Università di Bologna
- 2001-02 Marie Curie Research Fellowship at University College Dublin
- 2000-04 Fundação para a Ciência e Tecnologia: Doctoral Grant
- 2002-03 Portuguese Central Bank: Prized Paper Annual Conference
- 2001-02 Portuguese Institute for Trade and Tourism (ICEP): Best Dissertation in Economics
- 1999-00 Alfa Research Fellowship at University of Antwerp
- 1998-00 Fundação para a Ciência e Tecnologia: Master Grant

Research Projects:

- 2017-... Nudges and labor market participation (Norwegian Employment Agency)
- 2016-... Nudges and University attendance (Norwegian Ministry of Education)
- 2012-15 Tax Havens and development (Norwegian Research Council)
- 2009-15 Media Plurality and Media Bias (Norwegian Research Council)
- 2009-15 The Mechanisms of Microfinance (Norwegian Research Council)
- 2010-14 COST-Action Emerging Market Multinationals In Europe, European Union

Referee:

European Economic Review, Economic Inquiry, International Trade and Economic Development, Journal of Industry Competition and Trade, Annals of Regional Science, Australian Economic Papers, Journal of Institutional and Theoretical Economics, Journal of Public Economic Theory, Portuguese Economic Journal, Scandinavian Journal of Economics, Spatial Economic Analysis, Games, Geoforum, Economica, Information Economics and Policy, International Economics, International Review of Economics and Finance, Journal of Development Economics, Journal of Media Economics, Journal of Economics, Papers Regional Science, Review International Economics, Review of Economics of the Household, European Economic Review, Global Economics Review

CURRICULUM VITAE
Armando José Garcia Pires
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Selected Seminar and Conference Presentations:

- 2019 46th EARIE Annual Conference, Barcelona
 The Lisbon Meetings in Game Theory and Applications, Lisbon
 9th Annual Scientific Seminar on Media and the Digital Economy, Florence
 XXXIV Jornadas de Economia Industrial, Madrid
 17th Media Economics Workshop, Braga
 Workshop on the Economics of Advertising and Marketing, Porto
- 2018 8th International Leuphana Conference on Entrepreneurship 2017, Lüneburg
 3rd Economics of Media Bias Workshop, Cologne
 Fourth Workshop On “Industrial Organization In The Digital Economy”, Liege
 Markets and Policy, Porto
 FAIR Inaugural Conference, Bergen
 12th Meeting of the Portuguese Economic Journal, Lisbon
 45th EARIE Annual Conference, Athens
 The Lisbon Meetings in Game Theory and Applications, Lisbon
- 2017 19th INFER Annual Conference, Bordeaux
 EEA-ESEM 2017, Lisbon
 11th Annual Conference of the Portuguese Economic Journal, Vila Real
 Arnoldshain Seminar XV, Vienna
 8th International Workshop “Economics of global interactions: new perspectives on trade,
 factor mobility and development”, Bari
- 2016 2nd Workshop on Industrial Organization in the Digital Economy, Louvain-la-Neuve
 2016 NOVAFRICA Conference on Economic Development in Africa, Lisboa
 EARIE 2016 (European Association For Research In Industrial Economics), Lisboa
 A Sustainable Path for Tax Transparency in Developing Countries, Oslo
 7th International Workshop “Economics of global interactions: new perspectives on trade,
 factor mobility and development”, Bari
 10th Annual Conference of the Portuguese Economic Journal, Coimbra
- 2015 14th Journées Louis-André Gérard-Varet, Conference in public economics, Aix-en-Provence
 Workshop on Economics of Taxation: Design and evaluation of tax policy, Barcelona
 6th International Workshop “Economics of global interactions: new perspectives on trade,
 factor mobility and development”, Bari
 ERSA (European Regional Science Association), 55th ERSA Congress, Lisboa
- 2014 EEFS2014 (European Economics and Finance Society), Thessaloniki
 IX Annual Conference of the Portuguese Economic Journal, Braga
 VIII Nordic Conference In Industrial Organization (NORIO), Oslo
 5th International Workshop “Economics of global interactions: new perspectives on trade,
 factor mobility and development”, Bari
 8th Annual Conference of the Portuguese Economic Journal, Braga
 Arnoldshain XII Seminar, Valencia

CURRICULUM VITAE
Armando José Garcia Pires

June 2021

- 2013 Association for Public Economic Theory (APET) 2013, Lisbon
4th International Workshop “Economics of global interactions: new perspectives on trade, factor mobility and development”, Bari
EARIE 2013 (European Association For Research In Industrial Economics), Evora
UECE Lisbon Meetings 2013: Game Theory and Applications, Lisbon
Arnoldshain XI Seminar, Antwerp
European Research Conference on Microfinance, Kristiansand
The 12th Nordic Conference in Development Economics, Bergen
- 2012 INFER Annual Conference 2012, Coimbra University
14th Annual Conference of the ESTG (European Trade Study Group), Leuven
Communications & Media Markets, Florence
VIII Nordic Conference In Industrial Organization (NORIO), Copenhagen
VII Annual Conference of the Portuguese Economic Journal, Porto
European Economic Association and the Econometric Society European meeting (EEA-ESEM), Málaga
- 2011 Migration: Economic Change, Social Challenge, UCL London
VI Annual Conference of the Portuguese Economic Journal, Aveiro
38th Annual Conference Of The EARIE (European Association For Research In Industrial Economics), Stockholm
13th Annual Conference of the ESTG (European Trade Study Group), Copenhagen
2011 Annual Meeting of the Association of Southern European Economic Theorists (ASSET), Evora
2011 European International Business Academy (EIBA), Bucharest
Regional Competitiveness and International Factor Movements, Orléans
Migration: Economic Change; Social Challenge, London
7th Danish International Economics Workshop, Aarhus
- 2010 VII Nordic Conference In Industrial Organization (NORIO), Bergen
13th Annual Workshop of the NOITS (Nordic International Trade Seminars), Helsinki
37th Annual Conference Of The EARIE (European Association For Research In Industrial Economics), Istanbul
Workshop “Economics of Global Interactions: New Perspectives on Trade, Factor Mobility and Development”, Bari
12th Annual Conference of the ESTG (European Trade Study Group), Lausanne
58th North American Annual Meetings of the Regional Science Association International, Denver
International Workshop on Recent Issues in Economic Geography, Leuven
- 2009 11th Annual Conference of the ESTG (European Trade Study Group), Rome
- 2008 Nordic Conference in Development Economics, Stockholm
11th Annual Workshop of the NOITS (Nordic International Trade Seminars), Bergen
VIIIth RIEF Doctoral Meeting, Barcelona
4th Danish International Economics Workshop, Aarhus
International Workshop in Economic Geography, Barcelona
- 2007 9th Annual Conference of the ESTG (European Trade Study Group), Athens
10th Annual Workshop of the NOITS (Nordic International Trade Seminars), Stockholm
1st Annual Conference of the Portuguese Economic Journal, Azores

CURRICULUM VITAE
Armando José Garcia Pires

June 2021

- 2006 61st European Meeting of the Econometric Society (ESEM), Vienna
8th Annual Conference of the ESTG (European Trade Study Group), Vienna
4th CEPR Conference of the RTN "Trade, Industrialization and Development", Paris
ERWIT 2006 (European Research Workshop in International Trade), Vienna
9th Annual Workshop of the NOITS (Nordic International Trade Seminars), Reykja
3rd CEPR Conference of the RTN "Trade, Industrialization and Development", Chianti
- 2005 CEPR Conference: Regional Development at the Periphery, Glasgow
7th Annual Conference of the ESTG (European Trade Study Group), Dublin
- 2004 Conference Trade and Development, University of Antwerp
Luso-Japanese Workshop in Geographical Economics, Fundação Oriente, Lisboa
- 2003 18th Annual Congress of the EEA (European Economic Association), Stockholm
- 2002 7th Spring Meeting of European Young Economists (SMYE), Paris
- 2001 Location of Economic Activity, Université Paris I